

**VtWARMS** 



#### Vermont Housing Finance Agency



- Created in 1974
- Mission: To finance and promote affordable, safe, and decent housing opportunities for low- and moderateincome Vermonters.
- Issued \$3.7 billion in bonds, mostly with Private Activity Bonds
- > 29,000 homebuyers
- > 8,800 apartments



## EAN 2020 Summit Pitch



*Purpose:* Hear visionary, strategic proposals about how we can rapidly, costeffectively, and equitably reduce fossil fuel use and greenhouse gas pollution.



## The Proposal



"The framework of state's ambitious climate goals is built on the foundation of energy efficiency, yet we have not mobilized the funds required to invest in weatherization at scale to shift the trajectory of our greenhouse gas emissions. We propose ... to fund more than 100,000 home retrofits for low and moderate income households over the next decade.

The plan calls for an all-of-the-above funding plan to include: green bonds funded by a "pay as you save" approach and backed by a thermal fuels efficiency fee; direct investment by utilities, municipalities, and federal grant funding; and Freedom & Unity Bonds to allow ultralow interest borrowing for eligible homeowners."



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#### **Benefits**



- Create over 7,000 net direct, indirect, and induced jobs over the next decade (using ACEEE estimates).
- Prevent over \$1.5 billion in fossil fuel expenses for Vermonters over the next 35 years (using DPS estimates).
- Specifically for the low-income homes in the program, the weatherization work could prevent an estimated:
  - > 10,146 emergency department visits
  - > 591 hospitalizations, and
  - > 22 deaths

...over a 10-year period, associated with reduced health impacts caused by asthma, cold, and heat (using VDH estimates).

## **PUC's Recommendations**



Vermont already has a robust and vibrant ecosystem of program administrators and market actors who are working in a coordinated way and are ready to take advantage of new funding streams, as long as the funding is phased in and predictable to allow for sustained growth of the workforce and supply chains.

• Act 62 Final Report of the PUC

# **How Could This Work?**

- Standardize loan programs
- Offer through more lenders
- Create a secondary market
- Bond to speed up investments
  - > Serve 3 years of households in one
  - > Spend less on interest rate subsidies
- Back-end partnerships to help consumers
  - ACCD's VT Home Improvement Program
  - > OEO's Weatherization Assistance Program
  - > Homeownership Centers Revolving Loan Funds for home repair



Vina

Tax Exempti

ted/Delivery Dati

k-Entry Only System

### **Maintain Critical Elements**



Workforce development Individualized assistant

Individualized assistance to customers

#### **Financing and Incentives**

- Below-market rates (0% for low-income)
- Modeling 60/40 split of financing to grant funding
- 6 months of loan payments for low-income borrowers?
- Energy savings guarantees